

The African American Golf Expo and Forum

"We play, we pay, we count"

By Harvey Silverman

(n an industry overly focused on what's ly great to overcome all of that if it will just em-African American Golf Expo and Forum was a powerful reminder of why a game Director of Government Affairs for the South- or ethnicity that chases little white balls on a that began small on the craggy coast of the North ern California Golf Association, portrays the green landscape. Their rich history in the game Sea 500 years ago is today an international game essence of why he and I traveled across the was on full display. The opening conveyed spirplayed by millions - a reminder made particu- country to Atlanta to observe and participate ituality with a prayer, while speakers and atlarly poignant by the fact that it comes from a in this event. We gain nothing by letting events tendees conveyed an unmistakable passion for

by flawed leaders perhaps, but a game sufficient- tance to golf's growth and increased commitwrong with the game, the inaugural brace all who love and want to be a part of it."

not welcomed. A flawed history often overseen few words to describe the scene and its imporment to diversity and inclusion.

The most basic truth is that Black folk's love This quote from my friend Craig Kessler, of the game is no different from any other race golf community that for most of that history was like this stay hidden from view, so allow me a golf. Spirituality and passion, mixed with some

Black culture, made for an exciting vibe I've not experienced at the many golf events I've attended over 25 years.

My one complaint was the inability to attend sessions run concurrently. So I had to pick and choose and likely missed some interesting and relevant points of view. Here's a synopsis of what I saw and heard.

Dave Pillsbury, CEO of ClubCorp, made my day announcing that ClubCorp had changed the names of two clubs formerly with "Plantation" in their names. So we're slowly whittling down that legacy to a repressive period in U.S. history. Pillsbury described his company's new initiatives, resulting from Pillsbury's and his leadership team's "awakening" spawned by the George Floyd video.

ClubCorps' D&I initiative has four planks: D&I educational training every year for every employee; recruiting from a broader spectrum of the local populations; identify minority workers who are stuck in their jobs and develop them on new career tracks; incorporate diversity and inclusion education modules from the University of Las Vegas.

Club Corp unveiled its ClubLife Gateway program in February. You can read more about it here, but the short story is how ClubCorp has awarded 80 First Tee kids with junior membership scholarships at 22 clubs to develop their game and explore the possibilities golf can provide for their futures. Included are tee times, use of practice areas, and the opportunity to compete in events. According to Pillsbury, club members enthusiastically have stepped up as mentors to the youth, empowering them to build their strength of character on and off the course. At the same time, the mentors and clubs' gates.

The title of one seminar fooled me: "Black Women Mean Business." I thought I'd hear about Black women starting and owning golf-related businesses. But instead, it was "Black women mean business" when it comes the value of golf to one's job, life and future.

Three accomplished women spoke about their love and commitment to golf, how it shaped their lives, and how they're now focused on shaping the lives of young Black women and kids using golf as the foundational tool. La-Jean Gould is the founder and president of the Women in Golf Foundation. Oneda Castil-Ashaunta Epps is the founder and CEO of A Perfect Swing, Inc.

Since I'm a writer, I attended the "Golf

Digest Journalism in Golf - A Black Perspective" seminar, Featured was Pete McDaniel, author of "Uneven Lies: The Heroic Story of African-Americans in Golf," a longtime writ- with brands like the African American Golfand collaborator with Tiger Woods on numerous instructional articles as well as two books. Motors engineer named Alan Johnson, an ac-"Training a Tiger" and "How I Play Golf."

estly, did not know that he was Black. Not that device. it matters - the written word has no color. Mcto organizing communities and understanding Daniel spoke of the barriers he and other Black golf writers faced from clubs where he was sent his Expo experience: "The first annual African to cover events (hello, Augusta National) and American golf show was a wonderful opportuniracism exhibited by his predominantly white ty to rub shoulders with some heavy hitters in the golf writer brethren. He expressed a dour view of golf industry. I've experienced success at other the loss of Black golf writers coinciding with Ti- golf shows, but this up-close and personal setting ger's waning career. But that didn't stop a young was ideal for networking. It was a truly awesome woman in the room, Alaygra Wells, from rising sight to see golf industry executives pile into my and speaking energetically about her desire to booth to demo my invention, the NeuraPutt Aim lo is the second Black LPGA teaching pro. And be a golf writer. She recently graduated from an and Pace Trainer. The brand exposure and pos-HBCU with a journalism degree, loves and plays itive feedback were absolutely priceless, and we golf; I hope someone gives her that chance.

banks wrote his observation, seen here, so I'll just add one of mine. I'm not sure if the seminar was meant to be informational, encouraging or a dire warning. It was probably all three.

Black entrepreneurism was on display members expand their worldview beyond the er for Golf Digest and Golf World magazines, er's Digest, Bucka Fogey Sports, Deuce and NeuraPutt. I met NeuraPutt's inventor, a Ford complished amateur golfer. NeuraPutt is a de-I've read some of McDaniel's work and, hon- ceptively ingenious yet simple putt-training aid

Johnson is searching for ways to bring his product to market and had this to say about look forward to attending next year."





I enjoyed playing golf with my new friend Bernard Truesdale, attending the Expo to explore golf industry opportunities. Bernard told me, "It was a privilege having the opportunity to attend the First Annual African American Golf Expo & Forum. The experience was way more than expected and allowed me to meet some fantastic people and gain insight into the pulse of the industry. What impressed me most was what appears to be a genuine effort to include Black and brown people who were once banned from such opportunities. There were also opportunities to meet key personnel in leadership positions who were willing to offer guidance in prospective areas. The event kicked off with a golf scramble that allowed me to personally connect with key industry leaders and be offered a few golf tips that definitely helped my game. Attending next year is a no-brainer - I'll definitely be there."

Event organizer Jim Beatty summed up the Expo with, "The EXPO not only met but exceeded my expectations! I wanted golf industry leaders to meet and create relationships with community organizations, and that was accomplished. I wanted the attendees to learn more about the job, career, and supplier diversity opportunities in the golf industry, and that was accomplished. I wanted exhibitors to promote and market their products, and that was accomplished. Finally, I wanted the sponsors to realize the value in their investment and that was accomplished. Overall, with 450 people attending over the four days of events and activities, the EXPO had a quarter-million-dollar impact, made history, and set expectations for EXPO 2022. The EXPO has helped move the industry in achieving greater diversity and inclusion."

I saw and met a flourishing national community of Black golfers that most course operators don't know exist. Maybe some don't want to and prefer to carry on golf's sad legacy of exclusion. I can't think of anything more damning than that, and they'll deservedly be left behind. However, members - golfers - of this community are not hard to find with just a little work, followed by outreach that extends an invitation. Check out Jamie Taylor's Black Golf Directory, which makes connecting easy. Also, there are alumni chapters from the Divine Nine - national college fraternities and sororities regularly holding golf events.

Jim Beatty's tagline for his Expo is, "We play, we pay, we count." As golf endeavors to embrace diversity and inclusion, these six words bear remembering and repeating. 78

22 GOLFBUSINESS NOVEMBER/DECEMBER 2021 20 GOLFBUSINESS NOVEMBER/DECEMBER 2021 GOLFBUSINESS.COM 21